

RICHMONDS PLUMBING & HEATING MERCHANTS LTD

SHOWROOM SALES PERSON JOB DESCRIPTION

Location – Glasgow Carnoustie Place Showroom

The job involves selling bathroom equipment, including bathroom suites, shower enclosures, tiles, accessories and other related equipment, to members of the public who visit our showroom. After advising customers on the attributes of the equipment and assisting their selection, a quotation is produced on the company's computer system for the customer. There is on-going liaison between the customer and often also the builder/plumber carrying out the installation.

Once the order is placed, the sales person orders the goods, monitors the receipt of the orders by the company and liaises with the customer once the order is complete to arrange collection/delivery. If a cash sale, deposits and balance payments are collected, frequently by credit card, and invoice paperwork is produced for all sales.

There are also telephone, fax and email enquiries to be dealt with.

All the above requires extensive product knowledge and good communication skills to explain to our customers the benefits of the equipment on show or in brochures.

The hours are: Monday to Friday, 9.00am to 5.00pm with a 1 hour lunch break; Saturday morning, 9.00am to 1.00pm. One day off a fortnight between Monday & Thursday will be agreed with the manager.

Holidays are 10 days Public holidays and 18 days annual leave.

A competitive salary will be offered depending on experience.

If you have the right personality and some plumbing/bathroom showroom experience, please send us your CV.

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Directors: W.G. Jackson, Chairman, Managing, R. McInroy Financial, W. Millar, Sales, R. Jackson, Commercial.

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